

FIGURES | FINLAND I&L | Q3 2024

# I&L sector keep attracting investor demand

I&L INVESTMENT VOLUME IN Q3 2024

€759 mn ттм

▲ +54% (y-o-y %)

€156 mn Q3/2024

+270% (Y-o-Y %)

**INVESTMENT MARKET KEY FIGURES IN Q3 2024** 

Cross-border share

21%

Share of total investment

Number of transactions

**HMA Share** 

Prime yield

Vs. 4% (5-year avg.)

Vs. 5.50% in Q2 2024

Vs. 68% (5-year avg.)

Vs. 14% (5-year avg.)

Vs. 13 (5-year avg.)

#### Investment market

- During the third quarter of 2024, the I&L sector had the largest investment volume across all sectors, with €156 million, representing 47% of the total investment. Investors were mainly domestic, as the share of foreign capital was 21%. A slight majority of the investment (51%) was centered in the Helsinki Metropolitan Area.
- The yield shift has stabilized, with no further repricing in sight. The I&L sector remains one of the most sought-after real estate sectors, as investors continue to actively seek new investment opportunities in the sector. The projected decreases in interest rates and better availability of financing are expected to further increase investment activity in the I&L sector.
- Logian has been an active player in the I&L market and was on the buy-side in two of the most notable transactions of the third quarter, with a total of over 57,000 sgm of acquired logistics space. Logian purchased two modern logistics properties in Tuusula from OP and a prime logistics asset in Aviapolis from abrdn.

## NOTABLE I&L TRANSACTIONS IN Q3 2024

## TWO MODERN LOGISTIC PROPERTIES IN TUUSULA

Sale price: Conf.

**Sale date:** 7/2024

Buyer: Logian

Seller: OP

Area: ~32,000 sqm

Location: Tuusula

## PRIME LOGISTICS ASSET IN **AVIAPOLIS**

Sale price: Conf.

**Sale date:** 7/2024

Buyer: Logian

Seller: abrdn

**Area:** 25,000 sqm

Location: Aviapolis, Vantaa

Source: CBRE Research.

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## HELSINKI METROPOLITAN AREA KEY FIGURES

Estimated I&L completions (2024)

Prime gross rent (Q3 2024)

Vacancy rate (Q3 2024)

Vacancy rate for larger modern stock (Q3 2024)

80,000 sqm > 13.5€/sqm/mth \( \delta \) 4.75%





<100%

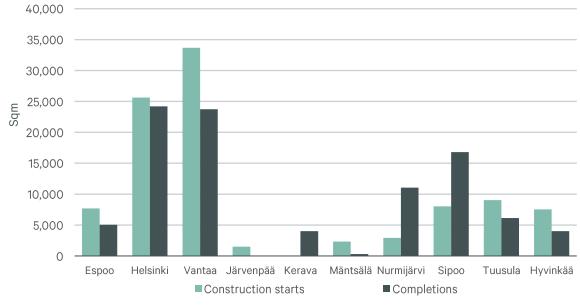
65,000 sqm (2023)

13.5€/sgm/mth (Q2 2024)

## Occupier market & construction activity

- The logistics occupier market has experienced reduced activity due to challenging economic conditions. During the third quarter, the vacancy rate has been increasing slightly; however, stabilization is in sight. The projected economic upturn is expected to lead to increased activity in the I&L occupier market next year.
- Ruukki Construction, part of SSAB, signed an agreement with Logicenters to deliver a new logistics center in Tampere. The property size is 30,000 sqm, and the project is expected to be completed by the end of the current year.
- HMA has seen the majority of new I&L construction starts (67,000 sqm) in 2024, compared to Greater Helsinki (31,300 sgm). In the third guarter, the largest I&L completions included Logicor Park in Hakkila, featuring 6,000 sqm leased to Pamar Business Oy, and a 6,000 sgm logistics property in Sula, Nurmijärvi, occupied by Axla-Logistics.

## I&L CONSTRUCTION STARTS AND COMPLETIONS IN 2024 UNTIL AUGUST IN HMA AND GREATER HELSINKI



Source: CBRE Research, Statistics Finland

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