

Investment volumes remained lower for the year

LOGISTICS INVESTMENT MARKET KEY FIGURES Q1-Q4 2023

Prime yield

Investment volume Q1-Q4 2023

Share of total all-sector volume

Cross-border investment

Number of transactions

Largest single transaction

▲ 5.15%

DKK 9bn

DKK 4.6bn ▲511

.≈ DKK 1.8bn

Note: Arrows indicate change y-o-y, except for Prime yield (q-o-q)

Logistics investment market

- Investment into the Danish I&L sector was down 22% in Q1-Q4 2023 compared to the same period last year. Nevertheless, I&L sector was the third most liquid investment segment during this period, with investors particularly eyeing up value-add opportunities. Single asset deals continued to dominate, as the lack of portfolio transactions, especially cross-border, reduced the average deal size. The movement of prime yields is, as anticipated, slowing down.
- By region, Zealand led the way by contributing 60% of Q1-Q4 investment volume. This was followed by the Jutland region (36%). Asset Managers and Property Companies dominated the market activity, capturing two thirds of the investment volumes. The largest deal was IKEA's acquisition of a 133k sqm logistics centre in Hedehusene from Pimco (Allianz).

I&L TRANSACTION VOLUME



■ Distribution ■ Land ■ Light Industrial ■ Production ■ Warehouse (Storage) ■ Other Industrial

Source: CBRE Research

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DENMARK LOGISTICS OCCUPIER MARKET KEY FIGURES

Prime rent Q4 2023

Vacancy rate Q4 2023

Completions in Q1-Q4 2023

Take-up in Q1-Q4 2023

► DKK 675

12.2%

425k sqm

▲ 390k sqm

stable

Up from 1.9% in Q3 2023

+22%

+35%

Logistics occupier market

- Although the market fundamentals are generally strong, a slight slowdown in leasing activity can be observed. Third-party logistics (3PLs), counter cyclical players such as discounter retailers and nearshoring businesses are expected to lead demand.
- Despite a reduction in occupier expansion, only moderate vacancy rate rises are anticipated in the year ahead as the volume of space under construction continues to be limited.
- The market will become increasingly polarizes. While prime assets are still expected to deliver rental growth, the performance of secondary assets will be more nuanced. However, secondary location close to major transportation hubs could benefit from spillover effect of occupier interest, as some companies are ready to compromise location to increase margins.

SELECTED LEASING ACTIVITY, Q1-Q4 2023

SUBMARKET	SIZE (SQM)	PRIMARY USAGE
East Zealand	19,000	Distribution & Logistics
East Zealand	11,000	Distribution & Logistics
Funen	7,400	Warehouse (Storage)
Funen	6,900	Warehouse (Storage)
East Zealand	6,300	Warehouse (Storage)
East Jutland	5,500	Warehouse (Storage)
East Zealand	5,350	Service Center
Copenhagen Suburbs	4,700	Warehouse (Storage)

Source: CBRE Research

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^{*}modern logistics Built after 2000 and unit size >1,500 sq m; Note: Arrows indicate change q-o-q

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