

Sentiment for acquisitions remains positive

LOGISTICS INVESTMENT MARKET KEY FIGURES Q1 2024

Prime yield

Investment volume Q1 2024*

Share of total all-sector volume*

Number of transactions*

Largest single transaction

▲ 5.25%

DKK 2.6bn

36%

DKK 1.8bn

Cross-border investment*

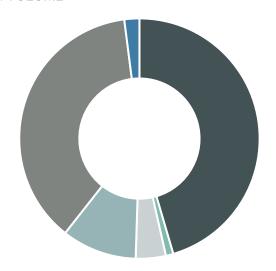
≈ DKK 0.8bn

Note: *Cut-off at DKK 10 million; Arrows indicate change y-o-y, except for Prime yield (g-o-g)

Logistics investment market

- Investment into the Danish I&L sector was down by 40% in Q1 2024 compared to the same period last year. Nevertheless, I&L sector was the most liquid investment segment in Denmark during this period.
- Investor interest is directed towards modern logistics facilities in proximity of large population centres, as these assets are considered to provide robust returns. However, investors are also increasingly eyeing up opportunistic and value-add opportunities in major cities. For these assets, investors are counting on capital expenditure to modernise them.
- Single asset deals continued to dominate, as the lack of portfolio transactions, especially cross-border, reduced the average deal size. It is expected that yields are now very close to their peaks and any further repricing in 2024 is likely to be minimal.

I&L TRANSACTION VOLUME



■ Distribution ■ Land ■ Light Industrial ■ Production ■ Warehouse (Storage) ■ Other Industrial

Source: CBRE Research, Erhvervsmæglernes Branchedata

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DENMARK LOGISTICS OCCUPIER MARKET KEY FIGURES

Prime rent Q1 2024

Vacancy rate Q4 2023

Completions in Q1 2024

Take-up in Q1 2024









*modern logistics Built after 2000 and unit size >1,500 sq m; Note: Arrows indicate change q-o-q

Logistics occupier market

- Although the market fundamentals are generally strong, a slight slowdown in leasing activity can be observed. E-commerce players, who took large amounts of space during the pandemic, have seen their share of total take-up diminish, whilst 3PLs expanded their share.
- Despite the current reduction in occupier expansion, market sentiment is that
 the structural tailwinds will outdo the temporary macroeconomic headwinds and
 therefore demand will increase in the medium term.
- Only moderate vacancy rate rises are anticipated in 2024 as the volume of space under construction continues to be limited.

SELECTED LEASING ACTIVITY, Q1 2024

SIZE (SQM)	PRIMARY USAGE
17,000	Warehouse (Storage)
2,000	Warehouse (Storage)
1,950	Warehouse (Storage)
1,500	Warehouse (Storage)
1,450	Warehouse (Storage)
980	Warehouse (Storage)
750	Production
750	Warehouse (Storage)
	17,000 2,000 1,950 1,500 1,450 980 750

Source: CBRE Research

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